

# JAG K JAGTIANI – MANAGING DIRECTOR

## **Background:**

- Accomplished and driven information technology professional with 28 years in increasingly responsible positions in international IT strategy, operations, solutions development and implementation.
- Professional achievements include Practice Leadership at Accenture, senior management consulting and implementation of custom multi-lingual sale processing system for Sotheby's Auction Operations, including staffing and management responsibilities in Asia, Europe and North America.
- Possess a broad range of expertise and having a background in corporate IT and consulting, leverages his strong leadership skills with a successful track record in aligning technology with business needs, strategic business system planning, staff development, systems and process management, security, IT cost-control, data storage, business intelligence and system lifecycle development.

## **Professional Achievements:**

- 2006-2008 - Managing Director GlassHouse Technologies
- 2002-2006 - Practice Lead for Accenture – Information Technology Service Management Practice (ITSM)
- 2000-2002 - VP Operations Exenet Technologies (Application Infrastructure Provider)
- 1985-2000 – Global VP of Information Technology – Sotheby's (London and New York)

## **Vertical Industry Experience:**

- Financial, Insurance, Education, Media and Entertainment, Pharmaceutical, Technology, Telecommunications, & Retail

## **Project Experience:**

- Creation of Operation Management Consulting practice for EMC (later Accenture) around a storage assessment, leveraging the Information Technology Infrastructure Library (ITIL) framework and Carnegie Mellon (CMM) assessment, design, and implementation of infrastructures, considering People Process and Technology.
- Led a profitable consulting organization that exceeded utilization and chargeability targets, and quarter over quarter growth
- Designed, developed and led multiple strategy engagements for IT and business users
- Managed IT department and teams of over 90, with full P&L responsibilities
- Driven cost savings in IT organizations by creating an executable roadmap that aligns business needs to IT requirements.
- Developed compelling Business Cases for executive management for IT funding of numerous projects
- Developed product catalogs to support IT services, specifically around storage platforms.
- Led multiple assessment projects for clients with an average of 15-25% savings.
- Program managed consolidations, migrations of applications to centralized data centers